

**REVOLVO WEST LLC
699 UNION AVENUE
GRANTS PASS, OR 97527**

BROKERAGE AGREEMENT

This agreement between the undersigned and Revolvo West, LLC constitutes the terms of financial arrangements for Revolvo West to purchase vehicle(s) at auction. Revolvo West is licensed as an automotive dealer in the State of Oregon under the certified number 7885 and maintains all bond and insurance requirements to function as such. Our current license is valid through April 30, 2024.

Revolvo West's standard auction arrangements are as follows:

- 1) We purchase the agreed upon vehicle(s) and charge a flat fee of \$1,500.00 after all necessary expenses related to the purchase of the vehicle(s).
- 2) The advance fee of \$1,500.00 represents earnest money for Revolvo West to perform its contractual responsibilities to its customer(s).
- 3) The balance of the cost of the vehicle(s) is due and payable within five working days of the purchase/auction date.

A typical brokerage deal would look like this:

The customer requests a loaded 2015 Volvo XC60 SUV, which retailed around \$36,000 and wholesaled around \$32,000. We drive or fly to the auction city, which typically costs about the same due to the expense of standard mileage costs and those of staying at motels when driving, totaling somewhere between \$300-\$500. In this example, Revolvo West made a dedicated trip to the Adesa Northwest Auto Auction in Eugene for a car matching our customer's parameters in their weekly sale. On this trip, we were able to purchase a 2015 Volvo XC60 with only 38,000 miles for an incredibly good price! The trip and related expenses added approximately \$100 to the expense of the vehicle. The bid price Revolvo West agreed to pay the auction was \$31,300 with a buy fee of \$525.

In this case, the new owner pre-paid the anticipated purchase price to Revolvo West. Once purchased, we arranged vehicle transport for \$120 and the auction charged \$20 to deliver the title to Revolvo West via FedEx. The final expenses come in the form of DMV fees. For this car, with in-state title and registration, the fees amounted to \$287 (including Wine Country license plates). The total cost of the vehicle before our standard fee came to \$32,187; still almost \$4,000 below retail value.

Obviously, vehicles are negotiated and purchased on a specific individual basis. This customer was extremely pleased with her new vehicle and the sizable savings.

As you can see, much goes into the purchase of a quality vehicle. We at Revolve West would like to thank you in advance for this opportunity to serve your automotive needs. When we receive your financial commitment we will immediately return a receipt to you.

Should you experience any unresolvable disagreements with Revolve West, we want you to know that you have recourse by contacting the Oregon DMV in Salem at:

1905 Lana Lane NE
Salem, OR 97314-2250;

The phone number for business regulations is (503) 945-5052.

Please sign and date this contract, and state the amount you are remitting. It is also advisable to make note of the check or money order number for your records. Then, simply return page 2 either by fax, by mail, or in person so we can pursue your next vehicle. We know you will be as pleased with our results as are our many other customers.

Sincerely yours

Larry Kaufmann--owner

Phone: (541) 479-6569
Cell: (541) 821-0122
Fax: (541) 479-0153
Email: Larry@revolvowest.com

Revolve West, LLC Date:

Customer Signature Date:

Print name:

Address:

Phone:

Fax: